



MANUFACTURING TESTING PCB & SIGNAL



“ We like the fact Captec are always willing to take on extra things. We throw a list of needs to Captec and they are able to take these on. ”

Tech Support Engineer

The solution is for a leading technology developer for the global payTV market who was recently recognised as the world’s largest developer of digital set-top box technology. The group develops and delivers innovative technologies, products and services for world leading operators that enable entertainment and converged communication services inside, outside and around the digital home.



REQUIREMENTS & ISSUES

- ▶ Needed a reliable supplier that could provide a COTS+ solution having experienced supply chain issues.
- ▶ Wanted a partner who would provide a full application ready platform to eliminate in-house staff having to install software and configure add-on cards.
- ▶ Required a supplier who had logistics experience in supplying to global markets.
- ▶ Required a system with long term availability to eliminate problems caused by obsolescence.
- ▶ Needed a partner with the ability to ramp up production output when necessary.

THE SOLUTION

- ▶ A base solution with long term availability was specified in a 4U rackmount form factor.
- ▶ Detailed build instructions and procedures were produced and agreed upon.
- ▶ All system variants built, configured and tested by Captec and then shipped directly to global locations for installation.
- ▶ New supply chain partners established to enable the customer to outsource all of the specialist internal components.



THE OUTCOME

- ▶ Internal staff now have more time to focus on more important and productive tasks.
- ▶ Installation and deployment times have been successfully reduced.
- ▶ Logistic costs have been reduced by eliminating the need to ship the systems into the UK headquarters before delivering to the required locations.



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